



VinaCafé Bien Hoa Joint Stock Company

Separate Interim Financial Statements
for the six-month period ended 30 June 2017



VinaCafé Bien Hoa Joint Stock Company
Corporate Information

**Business Registration
Certificate No.**

3600261626

29 December 2004

The Company's business registration certificate has been amended several times, the most recent of which is dated 5 May 2016. The business registration certificate and its amendments were issued by the Department of Planning and Investment of Dong Nai Province.

Board of Directors

Pham Quang Vu	Chairman
Nguyen Hoang Yen	Member
Pham Dinh Toai	Member
Pham Hong Son	Member
Le Trung Thanh	Member
Nguyen Nam Hai	Member

Board of Management

Nguyen Tan Ky	Chief Executive Officer
Nguyen Thanh Tung	Deputy Chief Executive Officer
Doan Quoc Hung	Deputy Chief Executive Officer

Registered Office

Bien Hoa Industrial Zone 1
An Binh Ward
Bien Hoa City
Dong Nai Province
Vietnam

Auditor

KPMG Limited
Vietnam

VinaCafé Bien Hoa Joint Stock Company
Statement of the Board of Management

The Board of Management of VinaCafé Bien Hoa Joint Stock Company (“the Company”) presents this statement and the accompanying separate interim financial statements of the Company for the six-month period ended 30 June 2017.

The Company’s Board of Management is responsible for the preparation and fair presentation of the separate interim financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting. In the opinion of the Company’s Board of Management:

- (a) the separate interim financial statements set out on pages 5 to 40 give a true and fair view of the separate financial position of the Company as at 30 June 2017, and of its separate results of operations and its separate cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Company will not be able to pay its debts as and when they fall due.

The Company’s Board of Management has, on the date of this statement, authorised the accompanying separate interim financial statements for issue.



On behalf of the Board of Management

Nguyễn Tân Kỳ
Chief Executive Officer

Dong Nai, 15 August 2017



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115 Nguyen Hue Street, Ben Nghe Ward
District 1, Ho Chi Minh City, Vietnam
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INTERIM FINANCIAL STATEMENTS REVIEW REPORT

To the Shareholders VinaCafé Bien Hoa Joint Stock Company

We have reviewed the accompanying separate interim financial statements of VinaCafé Bien Hoa Joint Stock Company ("the Company"), which comprise the separate balance sheet as at 30 June 2017, the separate statements of income and cash flows for the six-month period then ended and the explanatory notes thereto, which were authorised for issue by the Company's Board of Management on 15 August 2017, as set out on pages 5 to 40.

Management's Responsibility

The Company's Board of Management is responsible for the preparation and fair presentation of these separate interim financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting, and for such internal control as the Board of Management determines is necessary to enable the preparation of separate interim financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express a conclusion on these separate interim financial statements based on our review. We conducted our review in accordance with Vietnamese Standard on Review Engagements 2410 – Review of interim financial information performed by the independent auditor of the entity.

A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Vietnamese Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Auditor's Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying separate interim financial statements do not give a true and fair view, in all material respects, of the separate financial position of VinaCafé Bien Hoa Joint Stock Company as at 30 June 2017 and of its separate results of operations and its separate cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting.

KPMG Limited's Branch in Ho Chi Minh City

Vietnam

Review Report No.: 17-01-288



CHI NHÁNH
CÔNG TY TNHH
KPMG

Chong Kwang Puay
Practicing Auditor Registration
Certificate No. 0864-2013-007-1
Deputy General Director

Ho Chi Minh City, 15 August 2017

VinaCafé Bien Hoa Joint Stock Company
Separate balance sheet as at 30 June 2017

Form B 01a – DN
(Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)

	Code	Note	30/6/2017 VND	1/1/2017 VND
ASSETS				
Current assets (100 = 110 + 120 + 130 + 140 + 150)	100		2,308,293,955,300	2,301,453,842,958
Cash and cash equivalents	110	7	1,578,250,612,357	1,610,438,753,970
Cash	111		6,250,612,357	5,038,753,970
Cash equivalents	112		1,572,000,000,000	1,605,400,000,000
Short-term financial investments	120		422,500,000,000	445,000,000,000
Held-to-maturity investments	123	8(a)	422,500,000,000	445,000,000,000
Accounts receivable – short-term	130		30,161,179,953	53,080,410,777
Accounts receivable from customers	131	9	22,270,058,391	47,311,508,637
Prepayments to suppliers	132		514,281,955	284,092,400
Other short-term receivables	136	10(a)	7,376,839,607	6,285,424,425
Allowance for doubtful debts	137		-	(800,614,685)
Inventories	140	11	275,377,075,956	187,616,263,632
Inventories	141		277,253,311,924	190,503,114,348
Allowance for inventories	149		(1,876,235,968)	(2,886,850,716)
Other current assets	150		2,005,087,034	5,318,414,579
Short-term prepaid expenses	151		2,005,087,034	5,318,414,579

The accompanying notes are an integral part of these separate interim financial statements

VinaCafé Bien Hoa Joint Stock Company
Separate balance sheet as at 30 June 2017 (continued)

Form B 01a – DN
(Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)

	Code	Note	30/6/2017 VND	1/1/2017 VND
Long-term assets (200 = 210 + 220 + 240 + 250 + 260)	200		823,510,698,871	847,692,598,331
Accounts receivable – long-term	210		110,269,752,433	101,913,612,201
Long-term loans receivable	215	12	103,500,000,000	98,000,000,000
Other long-term receivables	216	10(b)	6,769,752,433	3,913,612,201
Fixed assets	220		623,097,963,485	658,591,496,693
Tangible fixed assets	221	13	622,355,698,340	657,787,376,120
Cost	222		985,455,132,796	988,717,247,905
Accumulated depreciation	223		(363,099,434,456)	(330,929,871,785)
Intangible fixed assets	227	14	742,265,145	804,120,573
Cost	228		1,880,358,879	1,880,358,879
Accumulated amortisation	229		(1,138,093,734)	(1,076,238,306)
Long-term work in progress	240		2,275,477,018	3,373,536,764
Construction in progress	242	15	2,275,477,018	3,373,536,764
Long-term financial investments	250		35,000,000,000	35,000,000,000
Investment in a subsidiary	251	8(b)	35,000,000,000	35,000,000,000
Other long-term assets	260		52,867,505,935	48,813,952,673
Long-term prepaid expenses	261	16	20,345,095,384	20,094,105,441
Deferred tax assets	262	17	32,522,410,551	28,719,847,232
TOTAL ASSETS (270 = 100 + 200)	270		3,131,804,654,171	3,149,146,441,289

The accompanying notes are an integral part of these separate interim financial statements

VinaCafé Bien Hoa Joint Stock Company
Separate balance sheet as at 30 June 2017 (continued)

Form B 01a – DN
(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	30/6/2017 VND	1/1/2017 VND
RESOURCES				
LIABILITIES (300 = 310 + 330)	300		919,461,517,186	976,775,277,196
Current liabilities	310		918,081,776,463	974,917,068,519
Accounts payable to suppliers	311	18	317,364,757,191	334,772,064,929
Advances from customers	312		16,957,162,760	6,600,908,908
Taxes payable to State Treasury	313	19	35,830,774,450	68,969,408,877
Accrued expenses	315	20	193,448,884,622	201,548,229,028
Other short-term payables	319	21(a)	5,700,936,745	1,614,634,876
Short-term borrowings	320	22	327,747,363,237	340,379,924,443
Bonus and welfare funds	322		21,031,897,458	21,031,897,458
Long-term liabilities	330		1,379,740,723	1,858,208,677
Other long-term payables	337	21(b)	1,379,740,723	1,858,208,677
EQUITY (400 = 410)	400		2,212,343,136,985	2,172,371,164,093
Owners' equity	410	23	2,212,343,136,985	2,172,371,164,093
Share capital	411	24	265,791,350,000	265,791,350,000
- Ordinary shares with voting rights	411a		265,791,350,000	265,791,350,000
Share premium	412	24	29,974,241,968	29,974,241,968
Investment and development fund	418	25	213,510,848,947	213,510,848,947
Undistributed profits after tax	421		1,703,066,696,070	1,663,094,723,178
- Undistributed profits after tax brought forward	421a		1,663,094,723,178	1,259,419,681,720
- Undistributed profit after tax for the current period/prior year	421b		39,971,972,892	403,675,041,458
TOTAL RESOURCES (440 = 300 + 400)	440		3,131,804,654,171	3,149,146,441,289

15 August 2017

Prepared by:



Hong Do Nguyen Thao
General Accountant

Approved by:



Phan Thi Thuy Hoa
Chief Accountant



Nguyen Tan Ky
Chief Executive Officer

The accompanying notes are an integral part of these separate interim financial statements

VinaCafé Bien Hoa Joint Stock Company

Separate statement of income for the six-month period ended 30 June 2017

Form B 02a – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	Six-month period ended	
			30/6/2017 VND	30/6/2016 VND
Revenue from sales of goods and provision of services	01	27	1,321,764,469,208	1,251,761,079,813
Revenue deductions	02	27	50,961,410,509	55,132,873,199
Net revenue (10 = 01 - 02)	10	27	1,270,803,058,699	1,196,628,206,614
Cost of sales	11	28	809,149,207,988	820,592,872,571
Gross profit (20 = 10 - 11)	20		461,653,850,711	376,035,334,043
Financial income	21	29	42,807,592,917	34,061,024,791
Financial expenses	22	30	4,065,777,119	5,194,602,918
<i>In which: Interest expense</i>	23		3,827,362,920	5,122,900,942
Selling expenses	25	31	397,241,634,506	306,466,484,377
General and administration expenses	26	32	58,063,529,275	36,447,294,332
Net operating profit {30 = 20 + (21 - 22) - (25 + 26)}	30		45,090,502,728	61,987,977,207
Other income	31		345,895,315	11,233,279
Other expenses	32		8,402,368	547,871,953
Results of other activities (40 = 31 - 32)	40		337,492,947	(536,638,674)
Accounting profit before tax (50 = 30 + 40)	50		45,427,995,675	61,451,338,533
Income tax expense – current	51	34	9,258,586,102	14,647,143,812
Income tax benefit – deferred	52	34	(3,802,563,319)	(5,600,785,877)
Net profit after tax (60 = 50 - 51 - 52)	60		39,971,972,892	52,404,980,598

15 August 2017

Prepared by:



Hong Do Nguyen Thao
General Accountant

Approved by:



Phan Thi Thuy Hoa
Chief Accountant



Nguyen Tan Ky
Chief Executive Officer

The accompanying notes are an integral part of these separate interim financial statements

VinaCafé Bien Hoa Joint Stock Company
Separate statement of cash flows for the six-month period ended 30 June 2017
(Indirect method)

Form B 03a – DN
(Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)

	Code	Six-month period ended 30/6/2017 VND	30/6/2016 VND
CASH FLOWS FROM OPERATING ACTIVITIES			
Accounting profit before tax	01	45,427,995,675	61,451,338,533
Adjustments for			
Depreciation and amortisation	02	37,645,806,148	29,558,538,838
Allowances and provisions	03	2,206,452,496	10,904,970,962
Exchange losses/(gains) arising from revaluation of monetary items dominated in foreign currencies	04	2,970,468	(957,168,091)
Profit from investing activities	05	(42,501,559,655)	(31,178,837,138)
Interest expense	06	3,827,362,920	5,122,900,942
Operating profit before changes in working capital	08	46,609,028,052	74,901,744,046
Change in receivables and other assets	09	24,082,718,379	13,242,595,731
Change in inventories	10	(89,967,264,820)	(76,482,452,823)
Change in payables and other liabilities	11	(33,307,187,686)	(17,023,828,082)
Change in prepaid expenses	12	5,951,210,926	1,572,806,415
		(46,631,495,149)	(3,789,134,713)
Interest paid	14	(4,015,978,497)	(5,381,060,177)
Corporate income tax paid	15	(20,446,952,111)	(12,160,811,733)
Other payments for operating activities	17	-	(928,752,000)
Net cash flows from operating activities	20	(71,094,425,757)	(22,259,758,623)
CASH FLOWS FROM INVESTING ACTIVITIES			
Payments for additions to fixed assets and other long-term assets	21	(5,762,703,421)	(15,239,205,490)
Proceeds from disposals of fixed assets	22	1,817,912,687	4,945,455
Payment for granting loans	23	(5,500,000,000)	(55,000,000,000)
Placement of term deposits at banks	23	(1,092,000,000,000)	(3,564,900,000,000)
Withdrawal of term deposits at banks	24	1,114,500,000,000	2,969,900,000,000
Payment for investment in a subsidiary	25	-	(35,000,000,000)
Receipts of interest	27	38,483,636,084	21,835,871,821
Net cash flows from investing activities	30	51,538,845,350	(678,398,388,214)

The accompanying notes are an integral part of these separate interim financial statements

VinaCafé Bien Hoa Joint Stock Company
Separate statement of cash flows for the six-month period ended 30 June 2017
(Indirect method - continued)

Form B 03a – DN
(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Six-month period ended	
		30/6/2017 VND	30/6/2016 VND
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from borrowings	33	517,774,843,477	543,110,325,539
Payments to settle loan principals	34	(530,407,404,683)	(548,881,095,838)
Net cash flows from financing activities	40	(12,632,561,206)	(5,770,770,299)
Net cash flows during the period (50 = 20 + 30 + 40)	50	(32,188,141,613)	(706,428,917,136)
Cash and cash equivalents at the beginning of the period	60	1,610,438,753,970	1,425,460,022,439
Effect of exchange rate fluctuations on cash and cash equivalents	61	-	1,017,346,691
Cash and cash equivalents at the end of the period (70 = 50 + 60 + 61)	70	1,578,250,612,357	720,048,451,994

15 August 2017

Prepared by:



Hong Do Nguyen Thao
General Accountant

Approved by:



Phan Thi Thuy Hoa
Chief Accountant



Nguyen Tan Ky
Chief Executive Officer

The accompanying notes are an integral part of these separate interim financial statements

VinaCafé Bien Hoa Joint Stock Company
Notes to the separate interim financial statements for the six-month period ended
30 June 2017

Form B 09a – DN
(Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)

These notes form an integral part of and should be read in conjunction with these accompanying separate interim financial statements.

1. Reporting entity

(a) Ownership structure

VinaCafé Bien Hoa Joint Stock Company (“the Company”) is a joint stock company incorporated in Vietnam.

(b) Principal activities

The principal activities of the Company are to manufacture and sell various kinds of coffees, instant cereals and non-alcoholic drinks in the domestic and oversea markets.

(c) Normal operating cycle

The normal operating cycle of the Company is generally within 12 months.

(d) Company structure

As at 30 June 2017, the Company had 341 employees (1/1/2017: 386 employees).

As at 30 June 2017, the Company had 1 subsidiary (1/1/2017: 1 subsidiary) as listed in Note 8(b).

VinaCafé Bien Hoa Joint Stock Company
Notes to the separate interim financial statements for the six-month period ended
30 June 2017 (continued)

Form B 09a – DN
(Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)

2. Basis of preparation

(a) Statement of compliance

These separate interim financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting. The Company prepares and issues its consolidated interim financial statements separately. For a comprehensive understanding of the consolidated financial position, its consolidated results of operations and its consolidated cash flows, these separate interim financial statements should be read in conjunction with the consolidated interim financial statements.

(b) Basis of measurement

These separate interim financial statements, except for the separate statement of cash flows, are prepared on the accrual basis using the historical cost concept. The separate statement of cash flows are prepared using the indirect method.

(c) Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December. The separate interim financial statements are prepared for the six-month period ended 30 June 2017.

(d) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND") which is also the currency used for financial statements presentation purpose.

(e) Corresponding figures

The corresponding figures as at 1 January 2017 were brought forward from the audited figures as at 31 December 2016.

VinaCafé Bien Hoa Joint Stock Company
Notes to the separate interim financial statements for the six-month period ended
30 June 2017 (continued)

Form B 09a – DN
(Issued under Circular No. 200/2014/TT-BTC
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3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of these separate interim financial statements.

The accounting policies that have been adopted by the Company in the preparation of these separate interim financial statements are consistent with those adopted in the preparation of the latest separate annual financial statements.

(a) Foreign currency transactions

Transactions in currencies other than VND during the period have been translated into VND at rates approximating actual rate of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the average of the account transfer buying rates and selling rates at the end of the accounting period quoted by the commercial bank where the Company most frequently conduct transactions.

All foreign exchange differences are recorded in the separate statement of income.

(b) Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amount of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

(c) Investments

(i) Held-to-maturity investments

Held-to-maturity investments are those that the Company's Board of Management has the intention and ability to hold until maturity. Held-to-maturity investments include term deposits at banks. These investments are stated at cost less allowance for doubtful debts.

VinaCafé Bien Hoa Joint Stock Company
Notes to the separate interim financial statements for the six-month period ended
30 June 2017 (continued)

Form B 09a – DN

*(Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)*

(ii) Investment in a subsidiary

For the purpose of these separate interim financial statements, investment in a subsidiary is initially recognised at cost which includes purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, the investment is stated at cost less allowance for diminution in value. An allowance is made for diminution in investment value if the investee has suffered a loss, except where such a loss was anticipated by the Company's Board of Management before making the investment. The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

(d) Accounts receivable from customers and other receivables

Account receivables from customers and other receivables are stated at cost less allowance for doubtful debts.

(e) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and direct selling expenses.

The Company applies the perpetual method of accounting for inventories.

(f) Tangible fixed assets

(i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair and maintenance and overhaul cost, is charged to the separate statement of income in the period in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

VinaCafé Bien Hoa Joint Stock Company
Notes to the separate interim financial statements for the six-month period ended
30 June 2017 (continued)

Form B 09a – DN
(Issued under Circular No. 200/2014/TT-BTC
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(ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

▪ buildings and structures	5 – 25 years
▪ machinery and equipment	3 – 20 years
▪ office equipment	3 – 7 years
▪ motor vehicles	5 – 10 years

(g) Intangible fixed assets

(i) Software

Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis over 3 years.

(ii) Brand name

Cost of acquiring brand name is capitalised and treated as an intangible asset and is amortised on a straight-line basis over 8 years.

(h) Construction in progress

Construction in progress represents the costs of construction and machinery which have not been fully completed or installed. No depreciation is provided for construction in progress during the period of construction and installation.

(i) Long-term prepaid expenses

(i) Prepaid land costs

Prepaid land costs comprise prepaid land lease rentals, including those for which the Company obtained land use rights certificate but are not qualified as intangible fixed assets under prevailing regulations and other costs incurred in conjunction with securing the use of leased land. These costs are recognised in the separate statement of income on a straight-line basis over the remaining term of the lease of 43 years.

(ii) Tools and supplies

Tools and supplies include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulations. Cost of tools and supplies are amortised on a straight-line basis over a period ranging from 2 to 3 years.

VinaCafé Bien Hoa Joint Stock Company
Notes to the separate interim financial statements for the six-month period ended
30 June 2017 (continued)

Form B 09a – DN
(Issued under Circular No. 200/2014/TT-BTC
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(j) Accounts payable to suppliers and other payables

Accounts payable to suppliers and other payables are stated at their costs.

(k) Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

(l) Share capital and share premium

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares, net of tax effects, are recognised as a deduction from share premium. The excess of proceeds from issuance of shares over the par value of shares issued is recorded as share premium.

(m) Taxation

Income tax on the separate profit or loss for the period comprises current and deferred tax. Income tax is recognised in the separate statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted at the end of the accounting period, and any adjustment to tax payable in respect of previous periods.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using tax rates enacted or substantively enacted at the end of the accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

VinaCafé Bien Hoa Joint Stock Company
Notes to the separate interim financial statements for the six-month period ended
30 June 2017 (continued)

Form B 09a – DN
(Issued under Circular No. 200/2014/TT-BTC
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(n) Revenue

(i) Sales of goods

Revenue from sales of goods is recognised in the separate statement of income when the significant risks and rewards of ownership have been transferred to the buyer. No revenue from sales of goods is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods. Revenue from sales of goods is recognised at the net amount after deducting

(ii) Rental income

Rental income from leased property is recognised in the separate statement of income on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income.

(o) Financial income and financial expenses

(i) Financial income

Financial income mainly comprises interest income from deposits at banks, interest income from loans and foreign exchange gains.

Interest income is recognised on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

(ii) Financial expenses

Financial expenses mainly comprise interest expenses on borrowings and foreign exchange losses.

Borrowing costs are recognised as an expense in the period in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

(p) Operating lease payments

Payments made under operating leases are recognised in the separate statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the separate statement of income as an integral part of the total lease expense.

VinaCafé Bien Hoa Joint Stock Company
Notes to the separate interim financial statements for the six-month period ended
30 June 2017 (continued)

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(q) Related parties

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

Related companies refer to parent company and its ultimate parent company and their subsidiaries and associates.

4. Seasonality of operations

Total revenue of the Company typically increases in the fourth quarter of each year as distributors prepare for an anticipated increase in consumer demand in the months leading up to the Tet (Lunar New Year) holidays, which occur in the first quarter of each year. Accordingly, the Company typically increases the production of coffee, cereals and non-alcoholic drinks products and also increases advertising and promotion efforts in the fourth quarter of each year to boost sales during the period leading to the festive season.

5. Changes in accounting estimates

In preparing these separate interim separate financial statements, the Board of Management has made several accounting estimates. Actual results may differ from these estimates. There was no significant changes in accounting estimates compared to those made in the most recent separate annual financial statements or those made in the same interim period of the prior year.

6. Changes in the composition of the Company

There was no change in the composition of the Company since the end of the last annual accounting period which affect the Company's separate interim financial statements for the six-month period ended 30 June 2017.

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7. Cash and cash equivalents

	30/6/2017	1/1/2017
	VND	VND
Cash on hand	1,450,696	66,338,875
Cash at banks	6,249,161,661	4,972,415,095
Cash equivalents	1,572,000,000,000	1,605,400,000,000
	1,578,250,612,357	1,610,438,753,970

Cash equivalents represented term deposits at banks with original terms to maturity of three months or less from their transaction dates.

8. Financial investments

(a) Held-to-maturity investments – short-term

	30/6/2017	1/1/2017
	VND	VND
Term deposits at banks	422,500,000,000	445,000,000,000
	422,500,000,000	445,000,000,000

Held-to-maturity investments represented term deposits at banks with remaining terms to maturity of twelve months or less from the end of the accounting period.

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(b) Investment in a subsidiary

	Number of shares	30/6/2017 % of economic interests and voting rights	Cost VND	Number of shares	1/1/2017 % of economic interests and voting rights	Cost VND
CDN Production Trading Corporation	2,524,500	85%	35,000,000,000	2,524,500	85%	35,000,000,000

The Company have not determined the fair value of investment in a subsidiary for disclosure in the separate interim financial statements because information about its market prices is not available and there is currently no guidance on determination of fair value using valuation techniques under Vietnamese Accounting Standards or the Vietnamese Accounting System for enterprises. The fair value of the investment in a subsidiary may differ from its carrying amount.

There were no allowance for diminution in value of the investment in a subsidiary of the Company in these separate interim financial statements for the six-month periods ended 30 June 2017 and 2016.

CDN Production Trading Corporation (“CDN”) was established in Vietnam in accordance with Business License No. 0312062467 issued by the Department of Planning and Investment of Ho Chi Minh City on 22 November 2012. The business license of CDN has been amended several times, the most recent of which is dated 14 March 2016. The principal activities of CDN are to manufacture and trade coffee, automatic coffee maker machine. Please refer to Note 35 to the separate interim financial statements for information about significant transactions between the Company and CDN.

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9. Accounts receivable from customers

Accounts receivable from customers who are related parties

	30/6/2017	1/1/2017
	VND	VND
Subsidiary		
▪ CDN Production Trading Corporation	1,564,705,111	173,791,147
Other related parties		
▪ Masan Brewery Distribution Company Limited	850,796,780	-
▪ Masan MB One Member Company Limited	9,084,278	-
	2,424,586,169	173,791,147

The trade related amounts due from subsidiary and other related parties were unsecured, interest free and are receivable within 30 days from invoice date.

10. Other receivables

(a) Other short-term receivables

	30/6/2017	1/1/2017
	VND	VND
Accrued interest receivable from deposits at banks	6,151,473,611	5,589,586,111
Short-term deposits	1,104,116,000	641,340,000
Others	121,249,996	54,498,314
	7,376,839,607	6,285,424,425

(b) Other long-term receivables

	30/6/2017	1/1/2017
	VND	VND
Accrued interest receivable from a subsidiary (*)	6,488,271,233	3,126,275,001
Long-term deposits	281,481,200	787,337,200
	6,769,752,433	3,913,612,201

(*) This represented interest income receivable from loans provided to a related party. Please see Notes 12 and 35 for further information.

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11. Inventories

	30/6/2017		1/1/2017	
	Cost VND	Allowance VND	Cost VND	Allowance VND
Goods in transit	7,634,024,488	-	7,328,414,698	-
Raw materials	150,926,682,817	(1,872,323,110)	72,704,256,296	(1,903,120,199)
Tools and supplies	8,862,689,341	-	9,303,833,294	-
Finished goods	104,081,379,913	(3,580,650)	96,803,696,914	(983,730,517)
Merchandise inventories	5,748,535,365	(332,208)	4,362,913,146	-
	<u>277,253,311,924</u>	<u>(1,876,235,968)</u>	<u>190,503,114,348</u>	<u>(2,886,850,716)</u>

Movements in the allowance for inventories during the period were as follows:

	Six-month period ended	
	30/6/2017 VND	30/6/2016 VND
Opening balance	2,886,850,716	6,617,541,636
Increase in allowance during the period	2,240,974,384	11,328,659,401
Allowance utilised during the period	(3,217,067,244)	(10,137,783,374)
Written back	(34,521,888)	(375,655,795)
Closing balance	<u>1,876,235,968</u>	<u>7,432,761,868</u>

Included in inventories of the Company at 30 June 2017 was VND1,876 million (1/1/2017: VND2,887 million) of slow-moving inventories.

12. Long-term loans receivable

	30/6/2017 VND	1/1/2017 VND
Long-term loans receivable from CDN, a subsidiary	103,500,000,000	98,000,000,000

The long-term loans receivable were unsecured and earned interest at 6.5% per annum as at 30 June 2017 and matures in 2019. Interests are receivable on the maturity date of loan agreements.

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13. Tangible fixed assets

	Buildings and structures VND	Machinery and equipment VND	Office equipment VND	Motor vehicles VND	Total VND
Cost					
Opening balance	203,621,464,636	777,698,264,702	2,948,954,634	4,448,563,933	988,717,247,905
Additions during the period	-	-	35,000,000	-	35,000,000
Transfer from construction in progress	-	3,780,577,788	60,568,000	-	3,841,145,788
Disposals	-	(6,632,203,647)	-	(506,057,250)	(7,138,260,897)
Closing balance	203,621,464,636	774,846,638,843	3,044,522,634	3,942,506,683	985,455,132,796
Accumulated depreciation					
Opening balance	39,451,334,717	285,647,658,671	2,516,667,965	3,314,210,432	330,929,871,785
Charge for the period	5,551,544,586	31,642,764,693	201,643,549	187,997,892	37,583,950,720
Disposals	-	(4,908,330,799)	-	(506,057,250)	(5,414,388,049)
Closing balance	45,002,879,303	312,382,092,565	2,718,311,514	2,996,151,074	363,099,434,456
Net book value					
Opening balance	164,170,129,919	492,050,606,031	432,286,669	1,134,353,501	657,787,376,120
Closing balance	158,618,585,333	462,464,546,278	326,211,120	946,355,609	622,355,698,340

Included in the cost of tangible fixed assets were assets costing VND142,515 million which were fully depreciated as of 30 June 2017 (1/1/2017: VND141,939 million), but are still in active use.

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14. Intangible fixed assets

	Software VND	Brand name VND	Total VND
Cost			
Opening and closing balances	1,004,073,640	876,285,239	1,880,358,879
Accumulated amortisation			
Opening balance	1,004,073,640	72,164,666	1,076,238,306
Charge for the period	-	61,855,428	61,855,428
Closing balance	1,004,073,640	134,020,094	1,138,093,734
Net book value			
Opening balance	-	804,120,573	804,120,573
Closing balance	-	742,265,145	742,265,145

Included in the cost of intangible fixed assets were assets costing VND1,004 million which were fully depreciated as of 30 June 2017 (1/1/2017: VND1,004 million), but which are still in active use.

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15. Construction in progress

	VND
Opening balance	3,373,536,764
Additions during the period	5,631,959,366
Transfer to tangible fixed assets	(3,841,145,788)
Transfer to long-term prepaid expenses	(2,888,873,324)
	2,275,477,018
Closing balance	2,275,477,018

During the period, no borrowing cost capitalised into construction in progress (for six-month period ended 30 June 2016: VND2,686 million).

Major constructions in progress were as follows:

	30/6/2017	1/1/2017
	VND	VND
Machinery and equipment	2,275,477,018	3,373,536,764

16. Long-term prepaid expenses

	Prepaid land costs VND	Tools and supplies VND	Total VND
Opening balance	15,305,945,549	4,788,159,892	20,094,105,441
Additions during the period	-	194,944,661	194,944,661
Transfer from construction in progress	-	2,888,873,324	2,888,873,324
Disposals	-	(17,471,531)	(17,471,531)
Amortisation for the period	(201,394,020)	(2,613,962,491)	(2,815,356,511)
Closing balance	15,104,551,529	5,240,543,855	20,345,095,384

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17. Deferred tax assets

Deferred tax assets were recognised in respect of the following items:

	30/6/2017	1/1/2017
	VND	VND
Accrued advertising and promotion expenses	24,425,289,984	23,885,586,840
Accrued logistic expenses	3,335,068,185	1,834,998,172
Accrued sales discounts	996,975,240	1,182,383,193
Other accruals	3,765,077,142	1,816,879,027
	<hr/>	<hr/>
	32,522,410,551	28,719,847,232
	<hr/>	<hr/>

18. Accounts payable to suppliers

(a) Accounts payable to suppliers classified by payment term

	30/6/2017		1/1/2017	
	Cost	Amount within	Cost	Amount within
	VND	payment	VND	payment
		capacity		capacity
		VND		VND
Short-term	317,364,757,191	317,364,757,191	334,772,064,929	334,772,064,929
	<hr/>			

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(b) Accounts payable to suppliers who are related parties

	30/6/2017		1/1/2017	
	Cost VND	Amount within payment capacity VND	Cost VND	Amount within payment capacity VND
The parent of parent company				
▪ Masan Consumer Corporation	95,259,921,362	95,259,921,362	111,638,116,313	111,638,116,313
Subsidiary				
▪ CDN Production Trading Corporation	-	-	982,973,503	982,973,503
Other related parties				
▪ Vinh Hao Mineral Water Corporation	17,522,334,133	17,522,334,133	38,631,849,379	38,631,849,379
▪ Viet Tien Food Technology One Member Limited	14,465,000	14,465,000	-	-
▪ Masan Industrial One Member Company Limited	321,522,537	321,522,537	2,002,149,996	2,002,149,996

The trade related amounts due to the parent of parent company, subsidiary and other related parties were unsecured, interest free and are payable within 30 days from invoice date.

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19. Taxes payable to State Treasury

	1/1/2017 VND	Incurred VND	Paid/refunded VND	Deducted VND	30/6/2017 VND
Value added tax	34,424,926,330	121,986,004,351	(47,145,103,425)	(96,759,801,931)	12,506,025,325
Corporate income tax	34,437,721,756	9,258,586,102	(20,446,952,111)	-	23,249,355,747
Personal income tax	106,760,791	1,045,140,130	(1,076,507,543)	-	75,393,378
Import tax	-	300,727,900	(300,727,900)	-	-
Other taxes	-	5,590,252,400	(5,590,252,400)	-	-
	68,969,408,877	138,180,710,883	(74,559,543,379)	(96,759,801,931)	35,830,774,450

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20. Accrued expenses

	30/6/2017	1/1/2017
	VND	VND
Advertising and promotion expenses	143,110,216,240	156,351,979,598
Logistics expenses	19,035,777,313	12,011,662,043
Sales discounts	5,690,497,948	7,739,728,317
Market research expenses	9,098,592,891	4,831,004,249
Bonus and 13 th month salary	6,123,455,791	8,418,492,041
Purchases not yet received invoices	1,823,061,591	4,721,876,617
Exhibition expenses	3,078,787,501	947,931,934
Accrued interest expenses	222,818,378	411,433,955
Management fee from a related company	1,075,496,874	-
Others	4,190,180,095	6,114,120,274
	193,448,884,622	201,548,229,028

The management fee from a related company were unsecured, interest free and are payable at call.

21. Other payables

(a) Other short-term payables

	30/6/2017	1/1/2017
	VND	VND
Short-term deposits received	1,045,034,508	1,115,638,268
Social insurance, health insurance, unemployment insurance and trade union fees	204,048,630	199,032,290
Other payable to a related company	4,111,475,247	-
Others	340,378,360	299,964,318
	5,700,936,745	1,614,634,876

The non-trade amounts due to a related company were unsecured, interest free and are payable at call.

(b) Other long-term payables

	30/6/2017	1/1/2017
	VND	VND
Long-term deposits received	1,379,740,723	1,858,208,677

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22. Short-term borrowings

	1/1/2017		Movements during the period		30/6/2017	
	Carrying amount VND	Amount within repayment capacity VND	Addition VND	Decrease VND	Carrying amount VND	Amount within repayment capacity VND
Short-term borrowings	340,379,924,443	340,379,924,443	517,774,843,477	(530,407,404,683)	327,747,363,237	327,747,363,237

Terms and conditions of outstanding short-term borrowings were as follows:

	Currency	Annual interest rate	30/6/2017 VND	1/1/2017 VND
Unsecured bank loan	VND	4.8% – 5.0%	327,747,363,237	340,379,924,443



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23. Changes in owners' equity

	Share capital VND	Share premium VND	Investment and development fund VND	Undistributed profits after tax VND	Total owners' equity VND
Balance at 1 January 2016	265,791,350,000	29,974,241,968	213,510,848,947	1,259,419,681,720	1,768,696,122,635
Net profit for the period	-	-	-	52,404,980,598	52,404,980,598
Board of Directors fee	-	-	-	(928,752,000)	(928,752,000)
Balance at 30 June 2016	265,791,350,000	29,974,241,968	213,510,848,947	1,310,895,910,318	1,820,172,351,233
Balance at 1 January 2017	265,791,350,000	29,974,241,968	213,510,848,947	1,663,094,723,178	2,172,371,164,093
Net profit for the period	-	-	-	39,971,972,892	39,971,972,892
Balance at 30 June 2017	265,791,350,000	29,974,241,968	213,510,848,947	1,703,066,696,070	2,212,343,136,985

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24. Share capital and share premium

The Company's authorised and issued share capitals are as below:

	30/6/2017		1/1/2017	
	Number of shares	VND	Number of shares	VND
Authorised and issued share capital				
Ordinary shares	26,579,135	265,791,350,000	26,579,135	265,791,350,000
Shares in circulation				
Ordinary shares	26,579,135	265,791,350,000	26,579,135	265,791,350,000
Share premium		29,974,241,968		29,974,241,968

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividend as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. In respect of shares bought back by the Company, all rights are suspended until those shares are reissued.

There were no movements in share capital during the period.

25. Investment and development fund

Investment and development fund was appropriated from profit after tax in accordance with the resolution of Annual General Meeting of Shareholders. This fund was established for the purpose of future business expansion.

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26. Off balance sheet items

(a) Lease commitments

The future minimum lease payments under non-cancellable operating leases were:

	30/6/2017	1/1/2017
	VND	VND
Within 1 year	13,340,742,400	16,372,646,400
Within 2 to 5 years	8,497,972,200	8,789,421,400
	21,838,714,600	25,162,067,800

(b) Foreign currency

	30/6/2017		1/1/2017	
	Original currency	VND equivalent	Original currency	VND Equivalent
USD	183,073	4,150,293,533	161,941	3,679,293,840

(c) Capital expenditure commitments

As at 30 June 2017, the Company had the following outstanding capital commitments approved but not provided for in the separate balance sheets:

	30/6/2017	1/1/2017
	VND	VND
Approved but not contracted	1,990,521,303	1,430,963,349
Approved and contracted	5,765,930,224	1,693,050,291
	7,756,451,527	3,124,013,640

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27. Revenue from sales of goods and provision of services

Total revenue represented the gross value of goods sold and provision of services exclusive of value added tax.

Net revenue comprised:

	Six-month period ended	
	30/6/2017	30/6/2016
	VND	VND
Total revenue		
▪ Sales of goods	1,319,369,982,405	1,250,029,203,080
▪ Service and other sales	2,394,486,803	1,731,876,733
	1,321,764,469,208	1,251,761,079,813
Less revenue deductions		
▪ Sales discounts	14,511,102,627	36,096,445,525
▪ Sales returns	36,450,307,882	19,036,427,674
	50,961,410,509	55,132,873,199
Net revenue	1,270,803,058,699	1,196,628,206,614

28. Cost of sales

	Six-month period ended	
	30/6/2017	30/6/2016
	VND	VND
Total cost of sales		
▪ Goods sold	805,311,461,546	809,508,698,312
▪ Other sales	1,631,293,946	131,170,653
▪ Allowance for inventories	2,206,452,496	10,953,003,606
	809,149,207,988	820,592,872,571

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29. Financial income

	Six-month period ended	
	30/6/2017	30/6/2016
	VND	VND
Interest income from deposits at banks	39,045,523,584	31,100,100,016
Interest income from loans provided to a subsidiary	3,361,996,232	73,791,667
Foreign exchange gains	400,073,101	377,712,218
Other financial income	-	2,509,420,890
	<hr/>	<hr/>
	42,807,592,917	34,061,024,791
	<hr/>	<hr/>

30. Financial expenses

	Six-month period ended	
	30/6/2017	30/6/2016
	VND	VND
Interest expense	3,827,362,920	5,122,900,942
Foreign exchange losses	238,414,199	71,701,976
	<hr/>	<hr/>
	4,065,777,119	5,194,602,918
	<hr/>	<hr/>

31. Selling expenses

	Six-month period ended	
	30/6/2017	30/6/2016
	VND	VND
Advertising and promotion expenses	295,373,176,934	221,287,447,823
Management fee	37,243,324,004	37,767,520,235
Logistics expenses	45,280,558,895	39,517,955,289
Exhibition expenses	7,572,640,422	6,727,226,686
Staff costs	389,143,108	426,095,195
Other selling expenses	11,382,791,143	740,239,149
	<hr/>	<hr/>
	397,241,634,506	306,466,484,377
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32. General and administration expenses

	Six-month period ended	
	30/6/2017	30/6/2016
	VND	VND
Management fee	43,426,135,580	16,538,968,636
Staff costs	8,299,765,238	9,033,091,695
Research and development expenses	347,051,186	4,584,888,029
Depreciation and amortisation of fixed assets	352,347,716	524,417,066
System lease line and information technology services	281,112,359	-
Others expenses	5,357,117,196	5,765,928,906
	<hr/>	<hr/>
	58,063,529,275	36,447,294,332
	<hr/>	<hr/>

33. Production and business costs by element

	Six-month period ended	
	30/6/2017	30/6/2016
	VND	VND
Raw material costs included in production costs	679,977,160,494	704,975,121,637
Labour and staff costs	36,095,518,381	39,378,386,090
Depreciation and amortisation	37,645,806,148	29,558,538,838
Outside services	484,226,206,036	365,320,253,935
Other expenses	26,509,680,710	24,274,350,780
	<hr/>	<hr/>

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34. Income tax

(a) Recognised in the separate statement of income

	Six-month period ended	
	30/6/2017	30/6/2016
	VND	VND
Current tax expense		
Current period	9,258,586,102	14,286,332,079
Under provision in prior periods	-	360,811,733
	<hr/> 9,258,586,102	<hr/> 14,647,143,812
Deferred tax income		
Origination and reversal of temporary differences	414,563,357	(3,971,438,384)
Effect of change in tax rate	(4,217,126,676)	(1,629,347,493)
	<hr/> (3,802,563,319)	<hr/> (5,600,785,877)
Income tax expense	<hr/> 5,456,022,783	<hr/> 9,046,357,935

(b) Reconciliation of effective tax rate

	Six-month period ended	
	30/6/2017	30/6/2016
	VND	VND
Accounting profit before tax	45,427,995,675	61,451,338,533
Tax at the Company's tax rate	9,085,599,135	9,217,700,780
Effect of change in tax rate	(4,217,126,676)	(1,629,347,493)
Effect of different tax rate applied to other income	-	1,245,056,326
Non-deductible expenses	850,217,621	64,770,489
Effect of different tax rate applied to expansion project	(262,667,297)	(212,633,900)
Under provision in prior periods	-	360,811,733
	<hr/> 5,456,022,783	<hr/> 9,046,357,935

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(c) Applicable tax rates

According to the corporate income tax law and the Law on encouragement of domestic investment, the Company has an obligation to pay the government corporate income tax at the incentive tax rate of 15% of taxable profits for the first twelve years (2005 to 2016) since the Company is a joint stock company which was converted from a state-owned enterprise before 2006. The Company is also exempted from corporate income tax for three years starting from the first year it generates taxable profits (2005 to 2007) and entitled to a 50% reduction in corporate income tax for seven succeeding years (2008 to 2014). All the above tax incentives are not applicable to other incomes and taxable profits from expansion project, which are subject to the normal corporate income tax rate.

The Company obtained an Investment Licence No. 47221000778 on 24 December 2009 for Bien Hoa II Coffee Manufacturing Factory based in Long Thanh District, Dong Nai Province (“Long Thanh Factory”). According to the first amended Investment Licence, taxable profits generated from Long Thanh Factory will be subject to the normal corporate income tax rate and is eligible to apply the tax exemption and reduction period as follows:

- Exempted from corporate income tax for two years starting from the first year Long Thanh Factory generates taxable profits (2014 to 2015); and
- Entitled to a 50% reduction in corporate income tax for four succeeding years (2016 to 2019).

The normal corporate income tax rate applicable to enterprises before any incentives is 20%.

(d) Tax contingencies

The taxation laws and their application in Vietnam are subject to interpretation and change over time as well as from one tax office to another. The final tax position may be subject to review and investigation by a number of authorities, who are enabled by law to impose severe fines, penalties and interest charges. These facts may create tax risks in Vietnam that are substantially more significant than in other countries. Management believes that it has adequately provided for tax liabilities based on its interpretation of tax legislation, including transfer pricing requirements and computation of corporate income tax. However, the relevant authorities may have different interpretations and the effects could be significant.

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35. Significant transactions with related parties

During the period and as at the period end, the Company has the following significant transactions and balances with related parties:

	Transaction value		Receivables/ (payables) as at	
	Six-month period ended 30/6/2017	30/6/2016	30/6/2017	1/1/2017
	VND	VND	VND	VND
Parent of the parent company				
Masan Consumer Corporation				
Purchases of goods	20,200,660,707	23,787,301,280	(7,706,562,381)	(6,078,604,247)
Sales of goods	243,016,869	665,680,274	-	-
Management fee	79,593,962,710	53,658,288,424	(87,553,358,981)	(105,559,512,066)
Related parties				
Masan Industrial One				
Member Company Limited				
Sales of goods	186,386,818	-	-	-
Purchases of goods and service	6,019,316,192	1,753,988,500	(4,432,997,784)	(2,002,149,996)
Management fee	1,075,496,874	720,000,000	(1,075,496,874)	-
Vinh Hao Mineral Water				
Corporation				
Sales of goods	1,161,359,077	1,646,672,963	-	-
Purchases of goods	78,038,092,419	75,737,725,134	(8,481,226,295)	(17,639,556,739)
Purchase of service	43,849,104,192	40,751,929,032	(9,041,107,838)	(20,992,292,640)
Quang Ninh Mineral				
Water Corporation				
Purchase of goods	-	6,772,989,600	-	-
Masan Brewery Distribution				
Company Limited				
Sales of goods	775,848,210	-	850,796,780	-
Purchases of goods	121,061,954	-	-	-

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	Transaction value		Receivables/ (payables) as at	
	Six-month period ended		30/6/2017	
	30/6/2017	30/6/2016	30/6/2017	1/1/2017
	VND	VND	VND	VND
Subsidiary				
CDN Production Trading Corporation				
Sales of goods	112,642,352	909,000	-	-
Sales of service	142,416,000	-	-	173,791,147
Sales of fixed assets	1,676,020,000	-	1,564,705,111	-
Purchases of goods	6,552,910,011	1,198,188,914	-	(982,973,503)
Loans receivable	5,500,000,000	55,000,000,000	103,500,000,000	98,000,000,000
Interest income from loans	3,361,996,232	73,791,667	6,488,271,233	3,126,275,001
Key management personnel				
Remunerations	735,322,107	928,752,000	-	-

As at 30 June 2017, the Company has current and term deposit accounts at Vietnam Technological and Commercial Joint Stock Bank at normal term.

15 August 2017

Prepared by: 

Approved by:  

Hong Do Nguyen Thao
General Accountant

Phan Thi Thuy Hoa
Chief Accountant

Nguyen Tan Ky
Chief Executive Officer


